WINTER 2017

Dear Pfriends of Pfeiffers,

Welcome to Winter! This is one of my "pfavourite" seasons of the year! I can hear you exclaim,...,"WWHHAATT"!!! Yes, I love all the seasons but the cooler they are, the more energised and invigorated I feel. Maybe it has something to do with the fact that our harvest and vintage are over with all the grapes safely housed in the winery. They are now going through their various winemaking clean up and maturation phases, racking, fining, filtering, barrel transfers, bottling, all of which are part of the winemaking calendar that quietly and continuously happen every year. The cycle continues, just as it does in the vineyard. Soon, after Winery Walkabout, we will begin pruning all the vines and the vineyard year begins with this very important, chilly and invigorating job.



Talking of chilly, see the young chap on the cover of this newsletter. **WHO, I hear you ask is that?** No he is not a Grandson of ours but he has become the Grandson of the Winery. Lewis lives in Kirknewton, Scotland. He visited with his parents last Summer while they were visiting relatives in Melbourne who happen to be Pfeiffer Wine Club Members. They brought their guests to visit Pfeiffer Wines and Jean happened to be the one who served them. You all know Jean...our happy, "pfun" loving girl who brings her Italian sense of "pfamily"and "pfeasting" to every visitor to our winery. Well the Harris's and their visitors, which included young Lewis, were taken on a tasting adventure. Lewis had the children's version with cordial tastings. The cordials are Raspberry and Portello and are the ones that our Winemaker, Jen likes to drink, so they are what all future budding wine connoisseurs get to try as well.

Well, Lewis just loved his time at the winery, loved Jean and spent the rest of his time in Australia talking about Jean. Upon their return home to Scotland, Lewis's parents ordered wine to be delivered to them via our UK wine delivery service and have become "pfirm" "Pfriends of Pfeiffer" ever since. Jean was sent this lovely photo of Lewis on his special horse Willis and given its winter feel, we wanted to use it on our newsletter and tell this happy story.

WHEN can we do that with our children is the next question I know you will want answered?

You can do it whenever you bring your young visitors with you to the cellar door. Visiting wineries can be a bit tedious for some young visitors...you know what it is like...parents having "pfun", nothing for us to do, "I'm bored" syndrome. Well not at Pfeiffer Wines. Apart from the fact that we welcome "pfamilies", we do offer the young visitors the cordial tasting. In the warmer months they can "pfeed" the turtles in Sunday Creek from our "pfamous" Bridge. In the cooler months

they can watch for the "pfrolicking" platypus. And the creations that come from our box building castles are lots of "pfun" for everyone. That is our mantra, having "pfun" at Pfeiffers and we mean, "pfun" for everyone.

The very last question you are asking is WHY? Well, we could ask lots of "why" questions. Why are we the only 5 dot rating on Trip Advisor in Rutherglen? Why are we a 5 star James Halliday winery for the last eight years? Why do we have so many wines and why are they ALL so good? Why do we come to as many capital cities as we can for our special wine lunches and dinners? Why do we always like welcoming you to Pfeiffer Wines? I am going to let you answer those questions. And I know you will get 100/100 with your answers too. Congratulations!

Till next time my dear Pfeiffer "Pfriends", stay warm, be invigorated by the season and enjoy your selection of our "pfine" Pfeiffer wines.

My kindest regards,

Robyn Pfeiffer.

